



MIRANDA & ASSOCIATES
Attorneys at Law

CORPORATE PROFILE



THE FIRM

WHAT MAKES US DIFFERENT ?

A Next Generation Law Firm

Miranda & Associates is a new breed of law firm, a firm of business lawyers for small and medium sized enterprises, providing tailored and integrated legal services across a wide range of practice areas. Miranda & Associates have abandoned the ivory tower and embraced simplicity and technology while avoiding unnecessary overheads. Miranda & Associates is built to provide smart, lightweight, flexible and client focused legal services.

Designed to Fit Your Needs

Whether you are a start-up, growing business, established organization or an entrepreneur with big dreams and bigger goals, Miranda & Associates is designed to fit your needs. When running a business, you need to be flexible, client focused and constantly evolving to meet the needs of your customers. Shouldn't your law firm operate the same way?

We Keep Things Simple

There will always be a place in the world for traditional high cost law firms. We simply believe our clients prefer working with a law firm that embraces a different set of values. In the law firm world where feigned complexity is put on a pedestal, we're here to challenge the status quo and demystify the practice of law with transformative legal services.

Cost Certainty

You want great legal services at a reasonable and predictable price. We want to work with you to achieve your goals and focus on delivering results rather than chasing billable hours. If you want AAA office space and big boardrooms, we know lots of lawyers in large traditional law firms that would be happy to charge you for the privilege.

Client Meetings that Work for You

Life is busy and we don't expect you to drop everything to visit our offices in the middle of your day. While we always like to meet in person, much of our work can be completed online, over email, the phone or video conference (Skype).

Evolving to Meet Your Needs

Miranda & Associates is built from the ground up to embrace technology. We see it as a tool to improve service, not a threat to our business model.

So. Let's make this happen.

OUR SERVICES

Miranda & Associates. A Great Alternative to the Established Industry Heavyweights



START UP COMPANIES

"Let's Make This Happen"

As a firm that's helped hundreds of new entities get their start, our passion for young companies rivals that of our clients themselves. We love the energy of start-ups, we thrive on it, and, somewhat selfishly, we like to spend a lot of time with them. Our philosophy is to go big on education from the very beginning, helping new businesses learn the stuff that most firms refuse to teach them. We also believe a fully customized experience is key because every business is different.



CORPORATE & COMMERCIAL LAW

"Taking Care of Business"

Most law firms purposely overcomplicate things so clients become dependent on their advice. We think that's dusty, old-world thinking (cough, cough). Miranda & Associates aims to simplify the legal process and provide affordable, high quality corporate law services so you can stick to what you do best while we handle the compliance, contractual and other legal concerns.



EMPLOYMENT LAW

"Pleasure in the Job Brings Perfection in the Work"

We understand the vital relationship between the employer and its most valuable resource, its employees. Every day we call on our extensive experience advising employers and individual executives in order to provide seasoned, knowledgeable counsel with respect to a wide variety of matters that arise during the course of employment relationships.



GROWING ESTABLISHED BUSINESSES

"Taking Care of Business"

As opportunity grows, so do potential liabilities. If you're taking the step up, Miranda & Associates can work with you to ensure you're doing it correctly, efficiently and in a cost effective manner. We can guide you through dealing with investors, protecting shareholders, or restructuring business entities to ensure you are making the most out of the resources available to you. We offer user-friendly legal products and packages designed specifically for established companies.



MERGERS AND ACQUISITIONS

"Buy Sell Transact"

Okay, so you worked hard and now you are getting cash to prove it. Or maybe you are still working your tail off and you want to grow your business through acquisition, merger or some other strategic arrangement. These types of transactions come complete with all kinds of considerations, like deciding to structure them as mergers, asset sales or business sales as a going concern.



LITIGATION & ARBITRATION

"We'll See You in Court"

Courtrooms, Judges, Arbitration, Mediation, Disputes, Prosecution, Cases, Lawsuits. Feeling overwhelmed yet? Seriously, don't be. Miranda & Associates has seen their share of commercial litigation matters, and it would be our pleasure to expertly handle yours too. Our case management game is strong, and you can bet we'll not only adhere to your budget and goals, but we'll ensure that your business achieves the most appropriate cost-effective resolution. You name it, we've got it covered.



ENGINEERING & CONSTRUCTION LAW

"The Road to Success is Always Under Construction"

Our services and areas of specialisation include, Advice on Standard Form Contracts (including FIDIC, NEC, JBCC and other standard forms recommended for use by the Construction Industry Development Board); Drafting of project specific contracts and Construction and engineering sector mergers, acquisitions and disposals, due diligences, Construction and engineering claims, and dispute resolution.



PROPERTY LAW

"Buy Sell Transfer"

We specialize in all aspects of commercial property transactions and conveyancing, including advice on property development in relation to commercial, urban, coastal, residential and agricultural areas. Advice is also provided on cluster and sectional title developments, sale and purchase agreements, options, leases, development agreements and building contracts. Where required, Miranda & Associates assists in setting up special purpose vehicles for property investors and developers.



TAX LAW

"The Hardest Thing to Understand in the World is Income tax"

Tax issues are of central importance to any business whether a startup or a thriving establishment. With proper planning, companies can mitigate the effect of taxes on their business activities. We have extensive experience in advising our clients on the tax issues that must be considered before taking any number of corporate actions. Tax advice and planning usually starts with appropriately structuring a new business and its compensation arrangements with key participants and lasts through a sale of the business or other corporate reorganizations.



FAMILY LAW

"If Divorce is Final, why the Payments"

We have vast experience in all areas of family law and matrimonial property law. If you're planning to get married, we can help you to draw up an ante-nuptial agreement that best meets your needs. If you are contemplating a divorce, we will be there to support you when your marriage breaks down. Our aim is always the same, to ensure that our client has the most straightforward divorce possible and a smooth dissolution of their marriage.



INSURANCE LAW

"Nobody wants it but Everybody Needs it"

Miranda & Associates has extensive insurance law expertise located across our practice areas, allowing us to offer a seamless service to our clients, regardless of the advice they require. We combine a detailed knowledge of applicable law with a commercial awareness of the insurance industry.



WILLS, ESTATES & TRUSTS

"In Law We Trust"

We have vast experience in all areas of wills and estates and estate planning, including advising on the establishment of trusts and other corporate entities. Our firm offers comprehensive and tailored assistance to our corporate and individual clients on the creation, management and operation of South African trusts. Whether the trust is to be used for commercial purposes, wealth protection, investment, estate or tax planning, we will advise you appropriately.



**KEITH
MIRANDA**

Keith is an entrepreneur at heart and in trade, has all the common (and not-so-common) start-up issues locked down, everything from entity formation, mergers and acquisitions, intellectual property protection, shareholder's rights and financial matters to website terms of use, employment agreements and more. So, Keith is somewhat of a startup insider.

Keith attained a B.Com (Law) and L.L.B degree from the University of Johannesburg (UJ), completed his Higher Diploma in Tax Law through the International Institute for Tax and Finance (IITF). Keith is an admitted Attorney of the High Court of South Africa with extensive knowledge in a number of practice areas, contributing to his expanded knowledge and unique experience.

Keith specialises in, inter alia, all aspects of Commercial Law (drafting, negotiating, vetting agreements), Commercial Litigation, Corporate Tax Law, Insurance law, Trust Law and Dispute Resolution (mediation and arbitration). His commercial knowledge and prior litigation experience assists clients to adopt a more practical approach to negotiations. Apart from focusing on commercial law, Keith is an accomplished litigator and an expert in all aspects of labour law, appearing frequently in disciplinary hearings (on behalf of clients or as chairperson), the bargaining council and the CCMA.



**MATT
SMIT**

Matt completed his L.L.B degree at the University of South Africa while working as an estate agent in the Northriding area. Not forgetting his love for property, he thereafter spent seven years under the guidance and mentorship of Harold Smit, a seasoned litigator, where he acquired a thorough understanding of High Court Litigation in especially the areas of the National Credit Act, The Companies Act and Insolvency Law with a particular emphasis on Business Rescue.

Knowing the industry from the inside-out, he currently advises some of South Africa's biggest real estate companies on a variety of Property Law matters including Commercial and Residential Property related disputes, Conveyancing transactions, launching of new developments and mediation between purchasers and sellers. He is a life-long learner who continues to study the needs of buyers, sellers, landlords, tenants and agents alike. His down-to-earth nature and genuine interest in SMEs makes Miranda & Associates an obvious choice and natural fit. Matt is an admitted Attorney of the High Court of South Africa with a passion for Real Estate.

He debunks the myth of stiff upper lip lawyers and makes the law approachable and fun. Matt enjoys working with people and making a difference in their lives, his loyalty and devotion has turned many clients into friends.

THANK YOU

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